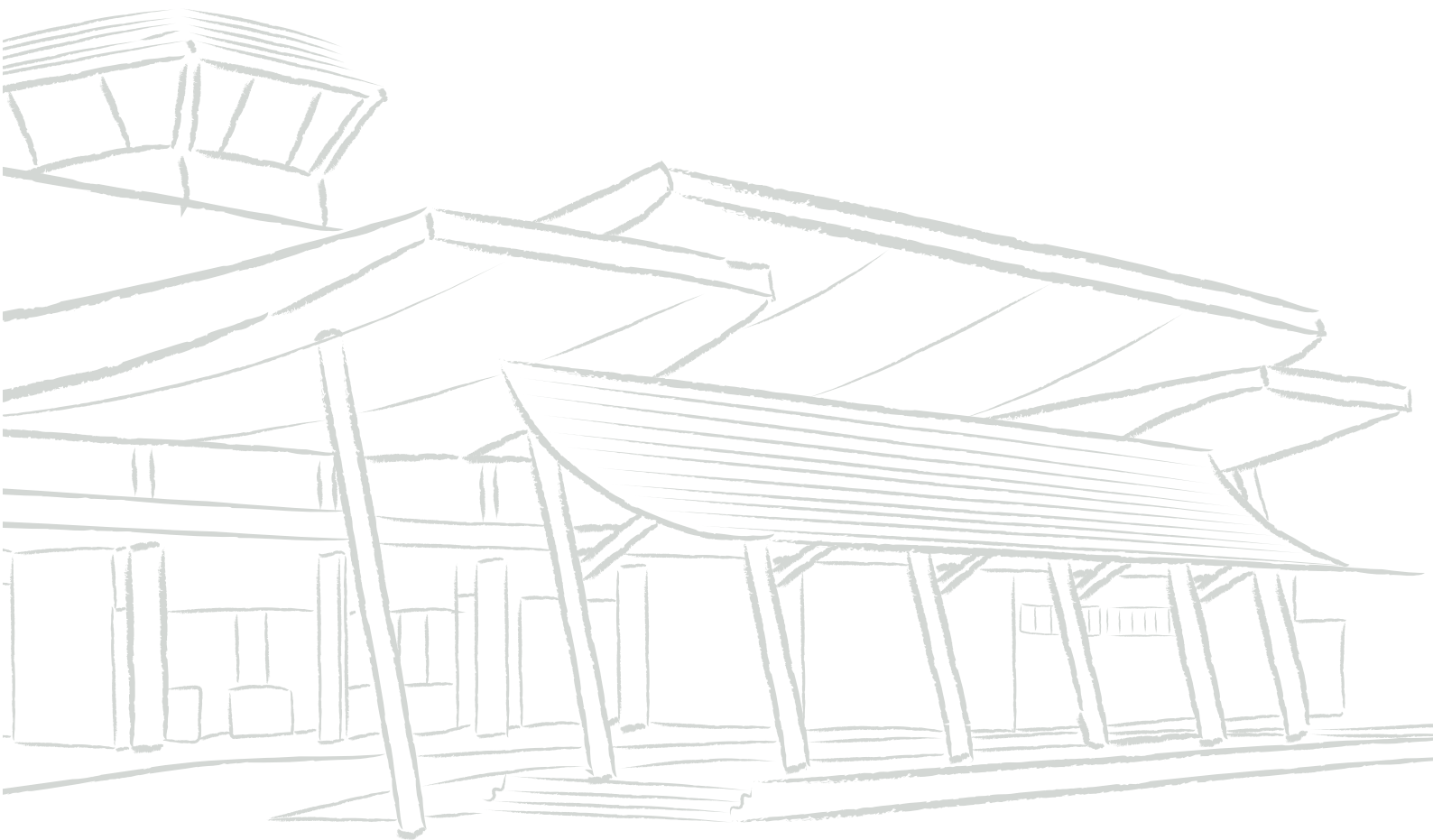


# Soft Opening of Sihanouk International Airport New Terminal

June 27, 2018

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**PRESS KIT**



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About VINCI Airports



As a top 4 global integrator in the international airport sector, VINCI Airports develops, finances, builds and provides everyday operation of 36 airports in 7 countries and 3 continents.



Following recent acquisitions, the network will soon include 45 airports in 11 countries and on 3 continents, increasing the number of passengers welcomed by 25 million to more than 182 million per year.

About Cambodia Airports



Under a public-private partnership with the Royal Government of Cambodia, Cambodia Airports holds the concession, since 1995, for the development and management of Cambodia's network of international airports serving the capital city of Phnom Penh, Siem Reap, home to the UNESCO World Heritage Angkor Archeological Complex, and the port city and beach resort of Sihanoukville. The shareholders of Cambodia Airports are France's VINCI Airports (70%) and Muhibbah Masteron Cambodia (30%), a Malaysian-Cambodian joint venture.

About Muhibbah



Muhibbah Engineering (M) Bhd is a public listed company on the Main Board of the Kuala Lumpur Stock Exchange (KLSE). Muhibbah was the first company in Malaysia to achieve ISO 9002 certification in 1995 in the construction sector, placing strong emphasis on quality and safety in every aspect of operations, and also the first construction company in Malaysia to have accomplished this. Muhibbah is renowned for being a leader in Marine Construction; since its incorporation in 1972. Today, Muhibbah also stands firm in the various discipline of Engineering Construction, both locally and internationally.

A new facet of a longstanding and fruitful partnership

Spanning over 2 decades, the partnership between the Royal Government of Cambodia and Cambodia Airports unfolds a successful story. The country has developed since 1995 a world class network of airports in Phnom Penh, Siem Reap, and Sihanoukville.

The partnership is now moving to a new path following the booming of seaside tourism in Cambodia. The coastline and in particular its most popular destination, Sihanoukville, have been front and center stage. Along with the recent vogue, air traffic has been thriving; the main seaside airport has become a key component for accommodating the rising tide of international visitors.

To unlock the Kingdom's new potential for growth, the Royal Government and Cambodia Airports, its shareholders, VINCI Airports and Muhibbah Masteron Cambodia, are joining hands and have embarked on an ambitious investment program, projecting the seaside airport into the next development stage.

In addition to infrastructure expansion, promoting the country's beach destination is an objective that Cambodia Airports has constantly pursued. It has materialized in a series of initiatives including participating and speaking with Cambodian tourism authorities at international tourism fairs, organizing Familiarization & Media trips, and incentivizing airlines to operate routes to/from Sihanoukville.

Sihanouk International Airport, the gateway to Cambodia's rising destination.

## MILESTONES



2006

**Sihanoukville Airport** was entrusted to Cambodia Airports and incorporated its network of international airports with the platforms in Phnom Penh and in Siem Reap

2007

The airport resumed operations after the completion of a US\$ 30 million extension & renovation program, including the extension of the runway to 2,200 meters and the expansion of the terminal

2009

- After being declared international, the airport took the name of Sihanouk International Airport. Installation of the VOR/DME navigational system.
- Cambodia Angkor Air** launched the maiden flight between Sihanoukville and Siem Reap – regular flights started in 2011

2011.  
2012

- Installation of the ILS, an elaborate navigational system.
- Opening of the first international route between Sihanoukville and Ho Chi Minh City operated by the national carrier Cambodia Angkor Air



2013.  
2015

New international routes to South Korea and China operated on a charter and scheduled basis by **Sky Angkor Air** and Lucky Air

2016

- Ground breaking for the refurbishment of the airport's terminal.
  - Cambodia Airports participated to the Sea Festival with a stand showcasing the new terminal project.
- Prime minister Samdech Hun Sen** visited the stand.

2017

**Air Asia** launched regular flights linking Sihanoukville and Kuala Lumpur

2018

Completion and commissioning of the airport's new terminal - expansion and renovation



**23 routes**  
Scheduled and Charters



**7 airlines**

As of April 2018

### DESTINATION AIRLINES

CHENGDU	Sky Angkor Airlines
HANGZHOU	JC international
HO CHI MINH	Cambodia Angkor Air
HONG KONG	Lanmei Airlines
KUALA LUMPUR	Air Asia, JC International
KUNMING	Ruili Airlines
MACAU	Cambodia Angkor Air, JC International, Lanmei Airlines
NANJING	Sky Angkor Airlines

### DESTINATION AIRLINES

NANNING	Sky Angkor Airlines
PHNOM PENH	Cambodia Angkor Air, Bayon Airlines, JC international
SHENZHEN	Hainan Airlines
SIEM REAP	Cambodia Angkor Air, Bayon Airlines, Sky Angkor Airlines
TIANJIN	Sky Angkor Airlines
WUHAN	Sky Angkor Airlines
WUXI	Sky Angkor Airlines
ZHENGZHOU	Sky Angkor Airlines

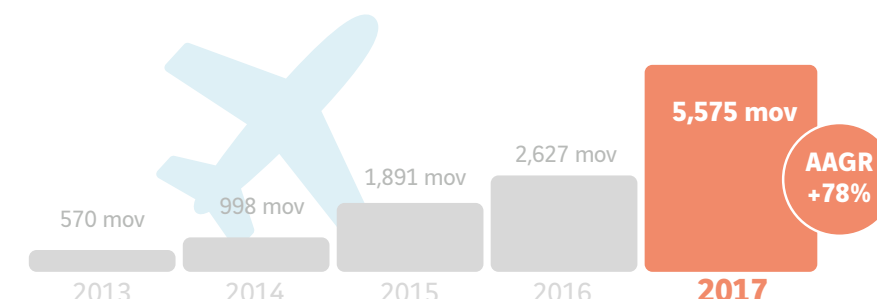
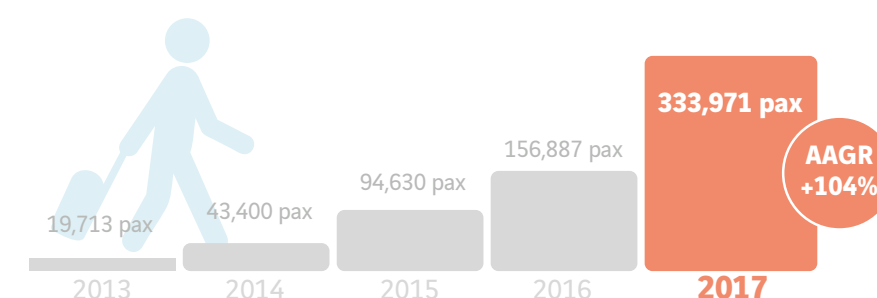
## FOCUS

### The 150,000 passengers milestone

In 2016, Sihanouk International Airport crossed the 150,000 passengers mark. The milestone has been significantly surpassed in 2017 when the airport set a new traffic record at 333,971 passengers and a sharp growth of 115%.

Sihanoukville has benefited from economic boost and the country's rising tourism. Between 2004 and 2008, tourism grew exponentially from 1 million tourism arrivals to 2 million. In 2017, There were more than 5 million visitors and seaside tourism has been increasingly contributing to the growth.

### Pax traffic growth & Aircraft movements evolution of the last 5 years





INFRASTRUCTURE & EQUIPMENT

# Delivering on new facilities and equipment

In order to accommodate steadily rising passengers, the airport terminal has undergone since 2017 a full refurbishment and is nearly completion. The revamp includes the extension of the facilities and the installation of new state-of-the art equipment.



Works focused on the facade and the total refitting of the check-in area, the boarding lounge and the luggage claim area. Added space benefits to passengers who enjoy fluid flow throughout their airport journey.

**80%**  
Gross Building  
Area increase

**1M**  
pax per year capacity

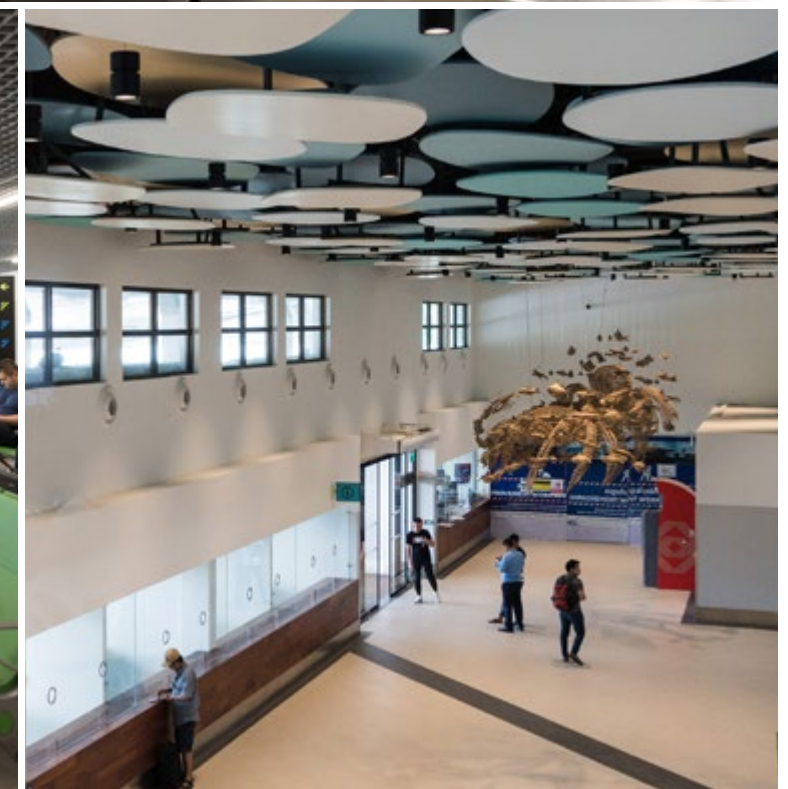
Approx.

## KOS surfaces

Surface before	2,678 sqm
Surface after	4,781 sqm
Surface added	2,103 sqm
Refurbished	2,678 sqm

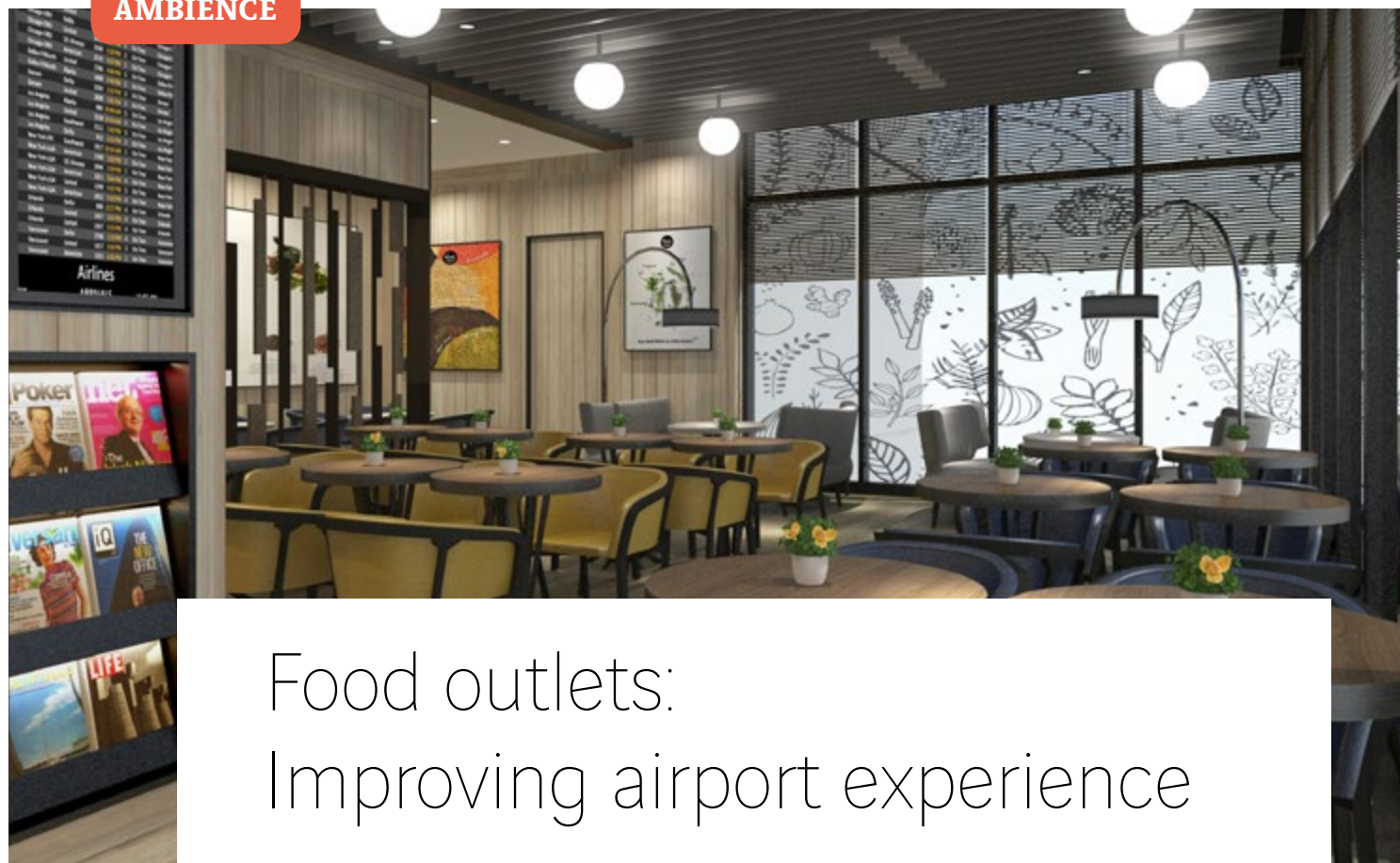
Time for immigration inspection process is reduced thanks to more counters. At Arrivals, a new conveyor belt, doubling the carousel available linear meters, contributes in making current baggage delivery speedier.

The refitting of the boarding lounge enhances passengers comfort with additional seats (to 344 seats from 100). Also, the commercial area has been significantly increased to host more shops and food outlets.





## AMBIENCE



# Food outlets: Improving airport experience

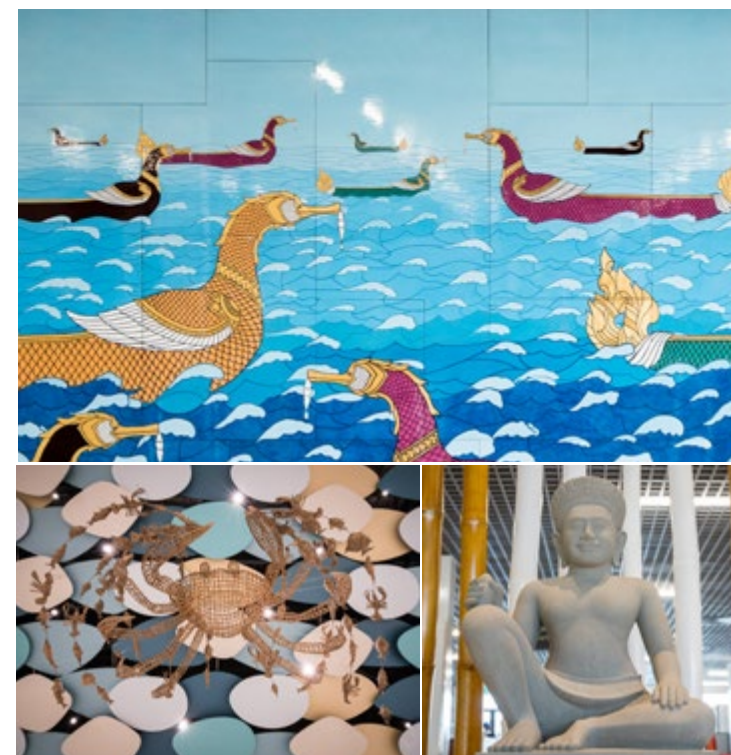
**The concourse welcomes new food and beverage outlets. Pairing international and local brands, the offering both matches passengers expectations and intrigues them with fresh flavors.**

After Blue Pumpkin, a familiar name to locals, Monkey Republic is opening an outlet at the airport. With growing presence in major locations in Cambodia, it now caters to passengers at the boarding lounge.

At the upper floor of the boarding lounge, Plaza Premium will operate the CIP lounge for premium travellers and pay-in passengers. The salon features a large bayview overlooking the apron. Plaza Premium Lounge, the world's first independent airport lounge operator, gives travellers a haven away from the hustle and bustle of the airport, a home away from home, by providing a space with top-notch services and facilities for travellers arriving, departing and transiting at major airports in the world. It has outlets in Phnom Penh and Siem Reap international airports.



**Artisans d'Angkor interior design:  
An ace for the airport look & feel**



*Bringing in Artisans d'Angkor at the airport vouches for the infusion of the sense of place. This is what exactly happens with artworks adorning the Arrivals and Departures concourses.*

*A fresco is seen at the Arrivals and attracting attention. It depicts traditional boats of the Funan era and usually found on Cambodia's temples walls. The vessels are a legacy from the navy battles of the Angkor era. Nowadays, those classic boats have been recreated as a popular tourist attraction along the river compound of Angkor Thom.*

*Therefore, Artisans d'Angkor wants to showcase this masterpiece of Cambodian culture to welcome international guests as they step in the Kingdom of Wonder.*

*Another artwork deeply rooted in Khmer cultural heritage is found at the Departure Hall. An entire wall represents a scene featuring "Preah Phirun", the God of the Sea. In Hinduism deities, Preah Phirun is served as the guard in the west and a divine deity of the sea and water. Preah Phirun brought the rain to the earth, and Later, Indra took up the role. In Khmer Buddhist culture, Preah Phirun appears on the swans and sometimes sits on the dragon which represents water.*

## FOCUS

## A new commercial concept developed by Cambodia Airports

Replicating trolleys moving around Cambodian cities which usually serve street food, the concept is introduced at all 3 airports in Phnom Penh, Siem Reap and now in Sihanoukville.

The airport carts provide the whole range of finger food and is sometimes transformed into a pop-up store with the Khmer twist. The new concept at the airport brings the sense of place that Cambodia Airports has infused into all the airports it manages.





## NEXT STAGE

SIHANOUK  
INTERNATIONAL  
AIRPORT

Aircraft Category

4E



Runway Extension & Strengthening

3,300m

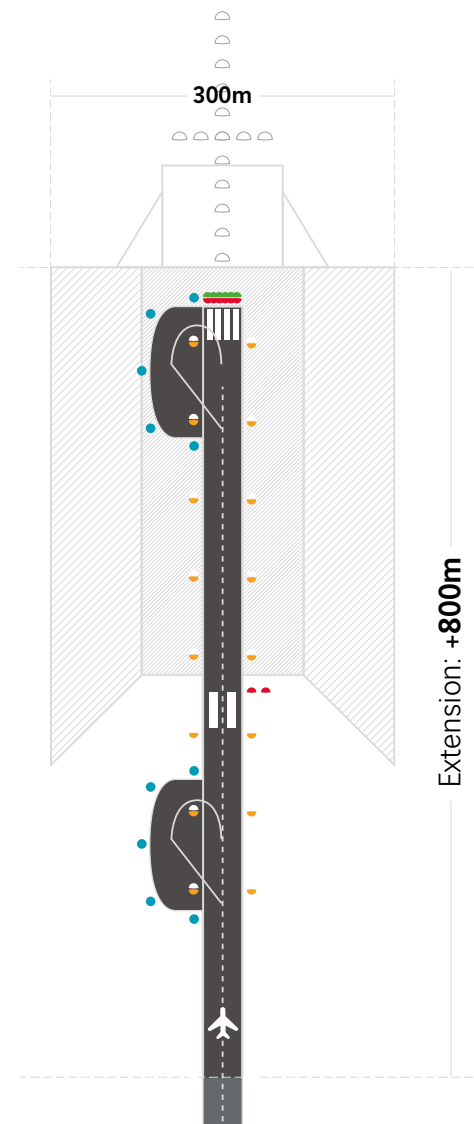


A runway extension coping with bigger aircraft

**Works at Sihanouk International Airport do not stop with the completion of the refurbished terminal. The extension, enlargement and reinforcement of the runway are underway.**

With the new infrastructure, the airport will be upgraded to Code E and will be able to accommodate all types of aircraft, therefore extending the international reach of the airport.

Prior to kicking-off the major project, Cambodia Airports has ensured of its sustainable development approach. In strict compliance with the environmental policy set by VINCI Airports, its head company, Cambodia Airports has deployed programs aiming at preventing and reducing environmental impacts, and at protecting biodiversity.



## FOCUS



**The master plan for the next development stage**

Projecting into the future, Cambodia Airports lays out its development program for Sihanouk International Airport up to year 2040. The main outlines presented to Cambodian authorities include and investment program totaling US\$ 450 million. For the medium term and up to year 2025, a new terminal is planned to handle more than 1 million passengers. With the full refurbishment of the current terminal and other infrastructure, the investment incurred is expected to be US\$ 150 million+.

## CSR

Social and economic impacts of the three int'l airports in Phnom Penh, Siem Reap and Sihanoukville



**\$2.7**  
BILLION GDP  
17% of Cambodia's total  
GDP in 2015



**1.7**  
MILLION JOBS  
20% of Cambodia's total  
working population in 2015

Sectors impacted by CAMBODIA Airports' activities



19%

Hotels and  
restaurants



16%

Business  
and services



8%

Retail trade



7%

Transport



7%

Textiles  
and wearing



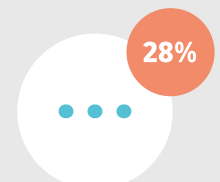
7%

Wholesale  
trade



7%

Education,  
healthcare  
and other public services



28%

Other



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